

PRESS RELEASE

Axesat and CETel become AXESS Networks

Barcelona, September 25, 2019 – Supported by **Aksiom Group Limited**, a specialist in the development of high growth technical services companies, Latin American-based **Axesat** and German-based **CETel**, two leaders in the provision of satellite communications solutions, are combining to form **AXESS Networks** (AXESS), a new leading global player in the enterprise satellite communications industry.

The new company has a unique global infrastructure, recognized by the WTA (World Teleport Association). AXESS operates three main teleports located in Germany, Mexico and Colombia, and alternative teleports in Dubai and Peru. The company provides global coverage to a diverse base of industrial, energy, oil and gas, telecom, infrastructure, mining, marine and government/NGO customers, all who have critical operations in difficult to serve regions where reliability and security of service is of paramount importance. Current operations cover more than 50 countries on four continents.

Pairing the highly successful commercial strategy of **Axesat** and its leading presence in the Latin American market with **CETel's** experience in providing German-engineered, customer-specific solutions to the EMEA market has been the key driver for this fundamental merger.

The former president of Axesat, Mauricio Segovia, has been appointed AXESS' Chief Executive Officer (CEO). Guido Neumann, former Chief Executive Officer and Co-Founder of CETel, has been appointed AXESS' Chief Development Officer (CDO). Ramon Escales joined the company as the new Chief Financial Officer (CFO). AXESS is headquartered in Barcelona, Spain.

Christopher Picotte, Executive Chairman of Aksiom Group and Chairman of AXESS explains, "Our initial involvement in CETel in May 2018 was premised on: (i) the value of an expert service provider connecting the rapidly evolving technology offered by the satellite operators with the highly specific technical and service needs of enterprise customers in dynamic and challenging data environments, and (ii) the opportunity to consolidate and globalize this service offering. The creation of AXESS is a major step forward, and we are delighted to be partnered with Mauricio and Guido."

Mauricio Segovia, CEO of AXESS states, "One of our main goals is enhancing our offering to provide comprehensive turnkey solutions to Telcos and large enterprises. Our company will connect companies globally through a differentiated value offering and the best technical support and customer service."

Guido Neumann, CDO of AXESS adds, "The merger of Axesat and CETel into AXESS is a further milestone within our global growth and diversification strategy. AXESS combines experiences of two individual leading companies from two continents and therewith a new true global leader rises within our thrilling industry."



About AXESS Networks

AXESS Networks (AXESS) is a global leader of satellite-based communications solutions. It provides turnkey solutions tailored to the individual requirements of its clients. AXESS has been founded in 2019 out of two well-established companies in Europe and Latin America. It operates three Teleports in Colombia, Mexico and Germany. AXESS delivers exceptional service quality to its customers wherever and whenever they are in need. Today, AXESS has a proud team of more than 200 employees, that operates around 15,000 sites in more than 50 countries on four continents.

www.axessnet.com

Contact: Nadine Faßbender – Marketing Manager: nadine.fassbender@axessnet.com

About CETel

CETel is a leading independent German provider of global satellite, fiber and wireless enabled communications solutions. CETel offers fixed and mobile satellite services to various vertical markets. Customers take advantage of fully managed services designed to individual requirements, operated from CETel's teleport near Cologne, Germany. Strategic partnerships with leading satellite operators and equipment manufacturers allow for tailored solutions in a timely and cost-efficient manner. CETel received the Service Provider of the Year Award by VSAT Global in 2017 and is Tier 3 certified by the World Teleport Association since 2018.

www.ce-tel.com

Contact: Nadine Faßbender - Marketing Manager: fassbender@ce-tel.com

About Axesat

Company with more than 16 years of experience designing satellite solutions tailored to the Latin American market, more than 8,000 active links and one of the most important infrastructures in the region, two teleports located in Mexico City and Bogota (the latter acknowledged as the best teleport in Latin America in 2018 by WTA) with headquarters in Colombia and offices in Mexico, Ecuador, Peru and Chile.

www.axesat.com

Contact: Santiago Castellanos - Marketing Director: santiago.castellanos@axesat.com

About Aksiom Group

Aksiom develops and executes high-growth strategies across the European and global technical services sector. Its group companies provide complex services to owners of industrial, utility and infrastructure assets. Aksiom partners with established, entrepreneurial companies and contributes strategic, commercial, management and capital resources to accelerate organic and market consolidation growth strategies.

www.aksiomgroup.com

Contact: Christopher Picotte – Executive Chairman: info@aksiomgroup.com